



FREIGHT LINKS
Supply Chain Solutions

WORLDWIDE TOTAL TRANSPORT & LOGISTICS

STATEMENT OF CONFIDENTIALITY

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FLI Global Supply-Chain Solutions

With offices & joint partnerships in more than 75 countries all over the world, Freight Links International is a truly global supplier of all transportation and logistics solutions.

At Freight Links;

Our hearts are always with the customers who trust us with their cargo, our staff takes care of them and cutting edge technology helps us do every activity right, in a timely manner, every time.

Niral Kadawatharatchie
President/CEO,



FREIGHT LINKS
Supply Chain Solutions

AGILITY, EFFICIENCY AND RESPONSIVENESS.

- Incorporated in 1992 (26+ years in operation)
- 09 subsidiaries in 05 countries
- +600 staff strength (Local 500 and international 100)
- Annual volumes : +9800 tons Air throughput / 18,000 TEUs FCL and +20,000 CBM through-put, Haulage 4500 trips, +35K domestic deliveries .
- Annual group turnover of US\$ 200+ Million
- Top vertical markets : Food & Beverage (Tea) , Fashion, Consumer, Health care, Electronics
- ISO 9002:2015 Quality Management System certified .
- Member of FIATA, IATA, SLFFA (Sri Lanka Freight Forwarders Association)

Special Capabilities / features

- One of the largest LCL consolidators/MCC operators in the region.
- One of the most advanced solution providers in 3PL/4PL domain.
- Within top 3 performers of Airlines and Shipping Lines.
- C-TPAT / TAPA compliant.

OUR VALUES IS OUR PROMISE TO YOU.

- **Mutual Respect for all stakeholders**
- **Customer Service Excellence**
- **Passion to perform**
- **Team Work**
- **Equal Opportunity**
- **Health and Safety**
- **Corporate Social Responsibility**



FREIGHT LINKS
Supply Chain Solutions

FREIGHT LINKS INTERNATIONAL HEADQUARTERS



Colombo Operations

Airport Office
Terminal 01

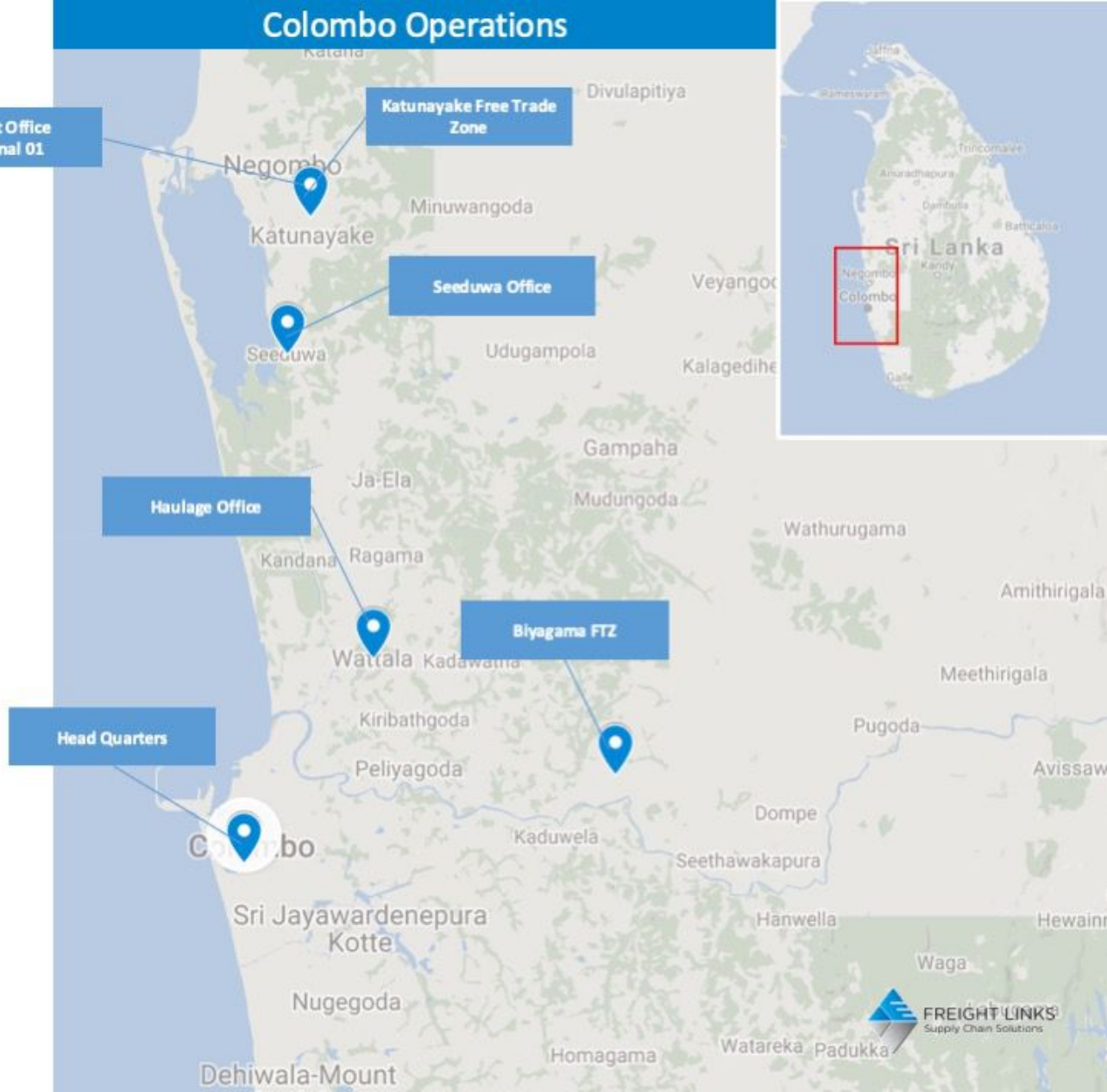
Katunayake Free Trade
Zone

Seeduwa Office

Haulage Office

Biyagama FTZ

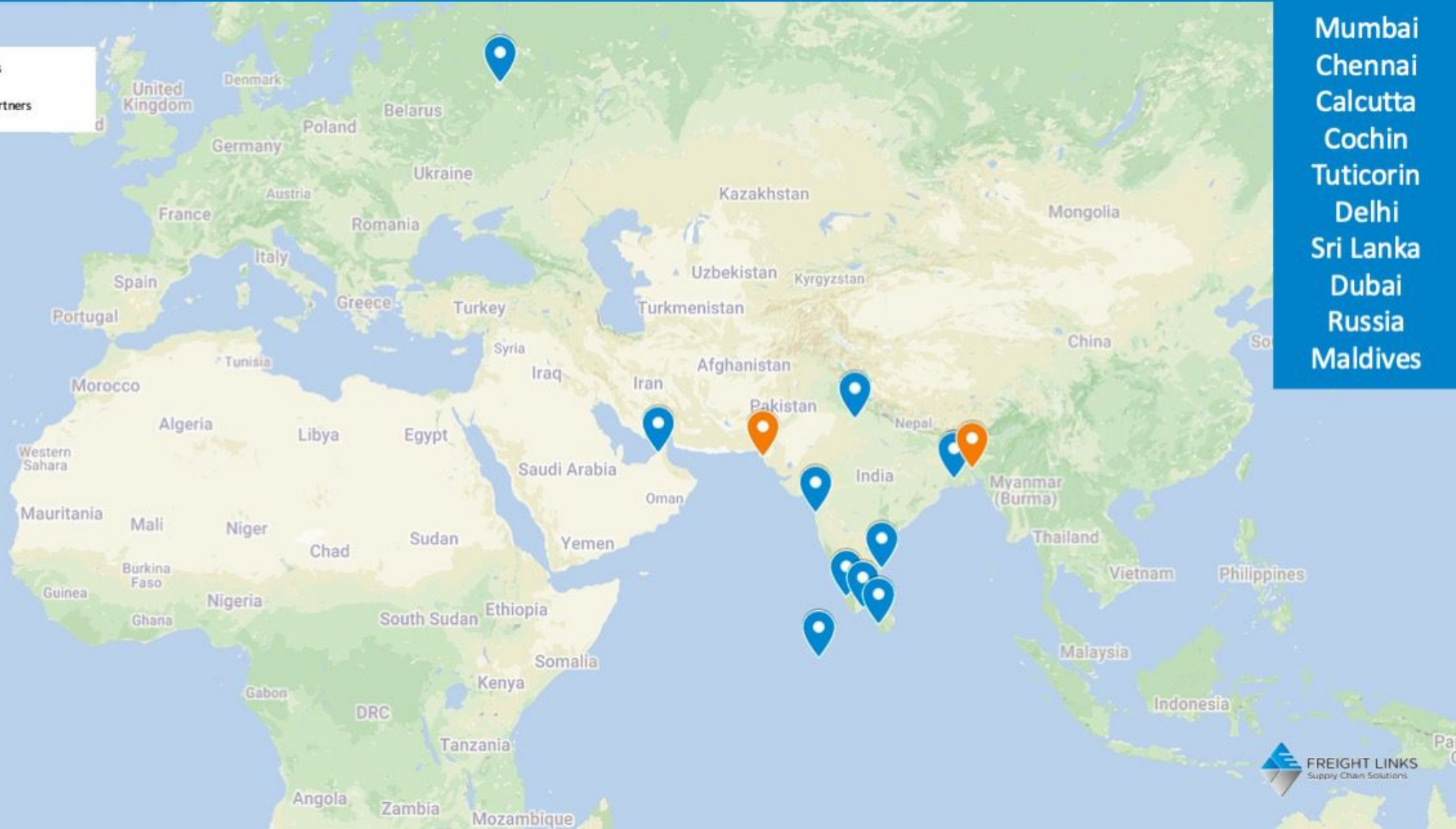
Head Quarters



Asia Region Operations

- Own Offices
- Strategic Partners

Mumbai
Chennai
Calcutta
Cochin
Tuticorin
Delhi
Sri Lanka
Dubai
Russia
Maldives



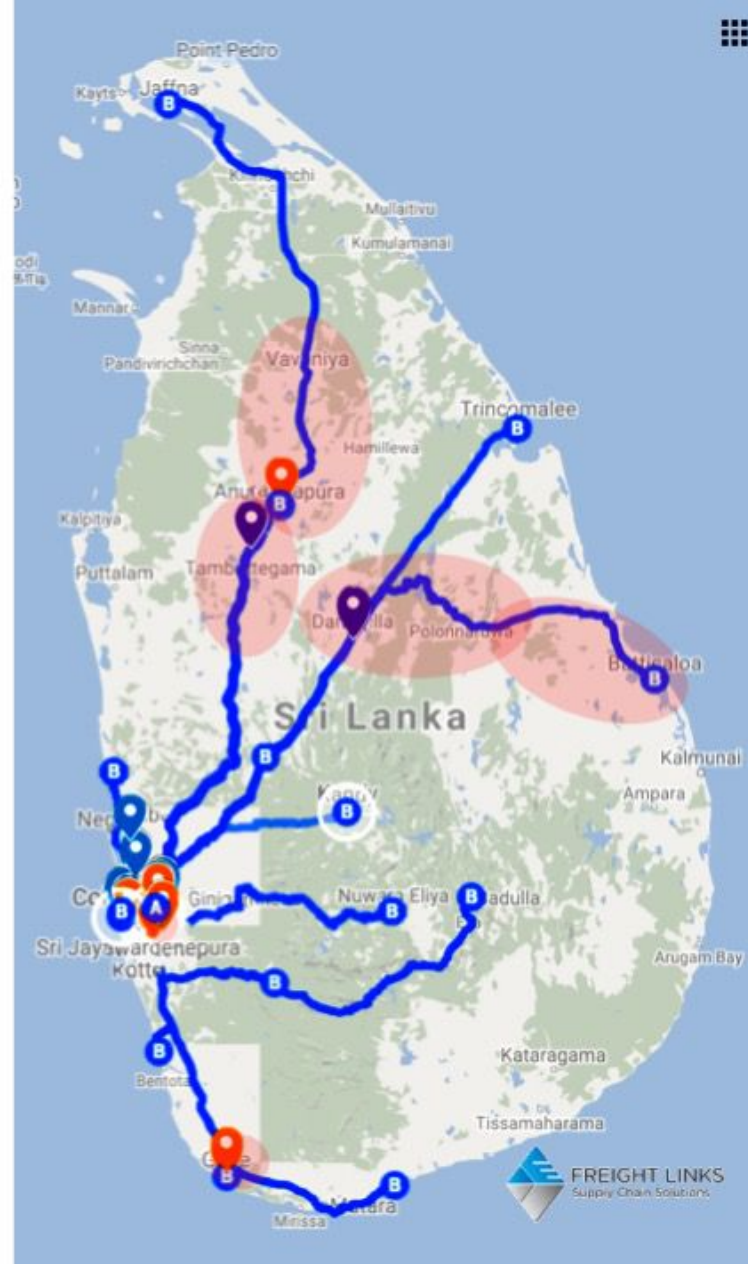
WAREHOUSING & DISTRIBUTION NETWORK

Primary Distribution Routes	Frequency
Jaffna	Daily
Boralesgamuwa	Daily
Badulla	Daily
Tangalle	Thrice a week
Baticaloa	Daily
Ratnapura	Daily
Galle	Daily
Beruwala	Daily
N' Eliya	Daily
Biyagama	Daily
Marawila	Daily
Kurunegala	Daily
Tricomalee	Once a week
Ganemulla	Daily
Negombo	Daily
Kandy	Daily
Anuradhapura	Daily
Colombo	Daily

Last Mile Distribution Regions	Frequency
Vavuniya	Daily
Anuradhapura	Daily
Galle	Daily
Kaduwela	Daily
Kottawa	Daily
Dambulla	Daily
Thambuththegama	Daily
Narahenpita	Daily
Athurugiriya	Daily

Warehouse Locations

Biyagama (Central Distribution Centre)
Katunayake (FTZ)
Anuradhapura
Narahenpita
Galle
Kottawa
Kaduwela
Athurugiriya
Dambulla
Thambuththegama



OUR MULTITUDE OF SERVICES



GLOBAL CARRIER NETWORK

Our strategic tier 1
partnerships and
alliances includes

- SL Customs
- BIA Ground Handling
- Global Ocean & Air Carriers



FLI SEA & AIR



LCL – Colombo Connect Routes
From Colombo to Indian Subcontinent (ISC)



COMPLETE SEA & AIR LOGISTICS TO MEET EXISTING AND FUTURE NEEDS.

- Our offices handle your sea freight requirements, also on a cross-trade basis.
- Registered IATA Cargo Agent
- Ability handle small parcels to heavy-lift cargo on special chartered vessels or flights.
- We are geared to manage these shipments on a door-to-door or port-to-port or airport-to-airport basis depending on the client's requirements.
- **FCL Services** - FCL transportation with effective pricing and the highest levels of service.
- **Buyers' Consolidation** - Combine shipments from various vendors, benefiting from both cost savings and secure transport.
- **LCL Services** - Advantage of controlling cost through our vast buying power.
- Colombo (Sri Lanka) is located between the biggest trade routes of China-India, India-Middle East and China-Middle East/Africa.
- Cargoplan International Ltd., operates a MCC facility at Sri Lanka Port Authority (SLPA), with dedicated space.

Customers' benefit from:

- Global presence with one of the region's foremost air logistics providers
- Enhanced controls to facilitate planning
- High levels of visibility and security
- Clearly delineated responsibilities across the transport chain
- Confidence in our people, processes and technology
- Improved transparency and service deliverables
- More cost-effective than under-utilized FCL containers.
- Increased Operational Efficiency.
- Full monitoring and tracking of individual shipments in the supply chain .
- Simplified & end-to-end pricing structure.
- Reduces inland & destination costs.

FLI CUSTOMS BROKERAGE



CUSTOM CLEARANCE SOLUTIONS FROM SIMPLE CLEARANCE OF COMMERCIAL CARGO TO MUCH COMPLEX PROJECT CARGO

- FLI customs brokerage services enables timely, error-free and complete customs entries on the client's behalf.

Our customs brokerage services include:

- General cargo & project cargo customs documentation
- Simplified Entry Filing
- Reconciliation Entry Filing
- Cross-border clearances
- Electronic data interchange (EDI) solutions
- Document management solutions
- Provision of approval/request letter drafts to clients
- Customised management reports
- Customs bond underwriting
- Consulting services
- Post-entry audits
- Liaising with local authorities to obtain necessary approvals
- Obtaining pre-ruling from customs "D" branch on HS codes
- Collection of delivery orders from shipping lines

WAREHOUSING & DISTRIBUTION



ANTICIPATE, PLAN AND DELIVER.

Shared warehousing - our multi-client facilities offer:

- Variable cost structures; client's pay only for the space and service they need.
- Shared overhead costs.
- Effective management of volume fluctuations during the year.

Dedicated warehousing - our client-specific facilities offer:

- Customised, bespoke solutions provided under longer-term contracts.
- Bespoke facility size, design, and systems.

Biyagama Distribution Centre - Located in Kelaniya, 17.6 kms from Colombo port, the warehousing complex is a multi-user facility with a total area of 34,000 sq.ft. The site is designed for storage of FMCG, Electronics, house-hold appliances, etc. and consists of a fully paved large apron and packing space along with a manned security access gate with road front access.

Benefits:

- +100,000 Sq. of warehouse space across the island and more space in the regions.
- Bonded and non-bonded warehouse space around the island and beyond
- FLI offers racked or block stack storage solutions.
- Use of best-in-class, WMS & TMS systems.
- Strategically placed, near all major distribution points.
- Enhance inventory control and efficient movement of goods
- On time and in full delivery, with high quality standards
- Exceptional customer service quality

WAREHOUSING & DISTRIBUTION



ANTICIPATE, PLAN AND DELIVER.

Central Distribution Centre - Biyagama



FLI HAULAGE



THE SIZE, SCALE AND EXPERIENCE TO SOLVE ANY LOGISTICS CHALLENGE.

Pillars of Service

- From point-to-point transportation to complete bespoke supply-chain solutions.
- Best managed local haulage units in Sri Lanka, well reputed for its reliability, efficiency and value added services.
- **Cost** - strive to optimise with efficient planning.
- **Transparency** - Partners given full visibility of deliveries and predictability with GPS based tracking.
- **Efficiency** - Use of technology (optimisation enabled TMS/LMD) to drive operational costs down.
- **Frictionless** - Enable customers to be the driving force for controlled and smooth deliveries with help of technology.

Benefits;

- Full online, real-time order and shipment visibility with notifications and status reports
- Full door-to-door service
- One-stop shop and single billing
- A full truckload (FTL) carrier mix
- Less-than-trailer load (LTL) solutions that allow for consistent pick-up and delivery, optimising cost through a shared-asset approach

FLI PROJECT MANAGEMENT



AGILITY, ABILITY & RELIABILITY TO HANDLE ANY PROJECT CARGO OPERATION.

- Years of experience in freight& chartering, customs clearance & forwarding (C&F), project& general cargo handling, inland transportation, storage facilities, and numerous services related to logistics chains.
- Proven delivery record, technology driven approach and adherence to industry best practices.

FLI offers a range of project cargo management related services, which include;

- Specialised heavy-lift vessel chartering, and port operations
- Heavy-duty cargo haulage
- Supply of lifting equipment; synchronised hydraulic jacks, cranes and forklifts
- Operation engineering & methodology reporting and Route survey selection and reporting
- Liaise with local authorities
- Cargo condition surveys and reporting
- Local site construction
- And more.

AIRPORT RESOURCES



FULL RANGE OF AIRSIDE LOGISTICS SOLUTIONS WITH STREAMLINED VISIBILITY.

Our airfreight experts are always available to advise you on your logistics requirements. Their specialised, industry-focused approach will make sure your goods travel in the most safest, speediest and cost-effective way possible. All air freight shipments are monitored by our experienced staff, who provide track and trace with delivery details.

Capabilities at Bandaranayke International Airport (BIA)

- A dedicated team of 25 experts including Manager and Assistant Manager.
 - Qualified DG (Dangerous Goods) operators.
 - 1,000 sq.ft warehousing space with the ability to expand based on the requirement.
 - 23,000 sq.ft of bonded warehousing through SLFFACS (Sri Lanka Freight Forwarding Association Cargo Services), where Mr. Niral Kadawatharatchie is a director and shareholder.
- ❖ SLFFA Cargo Services is the investment arm of the Sri Lanka Freight Forwarders Association, which run an exclusive import cargo service with a bonded facility.

AIRPORT RESOURCES

FULL RANGE OF AIRSIDE LOGISTICS SOLUTIONS WITH STREAMLINED VISIBILITY.

Bonded Facility



Receipt of Cargo



Unloading of Cargo



Storing of Vulnerable Cargo



Delivery of Cargo



Cool Room



Cargo Storage



Cargo Storage

SUPPORT SERVICES

OUR TEAM COMPRISES OF PROFESSIONALS FROM FINANCE, IT, HR AND ADMINISTRATION.

Venture Resources group of companies employ the best professionals from Finance, IT, HR and Administration, and has its own corporate support departments as well as in-plants that perform as extensions of the individual departments in regional offices.

Finance & Accounting

- Dedicated staff of 15 finance professionals, including Finance Director, CFO and managers.
- Conducts functions such as – Corporate and general financial management accounting, maintain internal control environment, etc.
- Uses an ERP system for financial information processing.

IT

- Dedicated staff of 06 IT professionals, including CIO.
- Conducts functions such as – Infrastructure support (end-user support and large network support) and software development

HR

- Dedicated staff of 04 HR professionals, including HR GM.
- Conducts functions such as – Recruitment, HR policy, employee welfare, etc.
- Uses an ERP system for HR information processing.

Administration

- Dedicated staff of 06 professionals, including Senior Manager
- Conducts functions such as – Regulatory reporting, fleet registration, insurance coordination, etc.
- Uses an ERP system for Admin information processing.

WHY FLI

Factor		FLI Offering
Lowest risk to business disruption	✓	FLI is presently engaged in long term contracts with many FMCG & other manufacturers; such as Lion brewery, United Tobacco Processing, Fonterra, etc. We incorporate the best industry standards to ensure smooth transfer through migration of existing relationships and processes.
Flexible, future-proof logistics solution	✓	Utilising FLI network capability, long established efficient transport and warehouse management services and use of up to date TMS (Transport Management System) & FMS (Fleet Management System) systems.
Logistics provider with experience in your business	✓	FLI offers a wide range of dedicated-user solutions to domestic, and international FMCG manufacturers and retailers. Solutions and services span the entire supply chain helping FMCG companies and retailers streamline operations, share data and support entry into new markets.
Logistics provider with strong local competence	✓	FLI is one of the leading 4PL, and 3PL's in Sri Lanka, and offer optimised supply chains solutions to retailers and FMCG companies. Our transport network serves the whole of Sri Lanka and beyond.

FLI CUSTOMISED SOLUTIONS & APPLICATIONS

Tea Logistics

Complete supply-chain services for tea growers, exporters, importers and retailers worldwide.

Beverage Logistics

Complete supply-chain services for beer product manufactures, importers and exports and spirits imports and exports.

Perishable Logistics

Door-to-door supply-chain services for temperature-sensitive cargo using state-of-the-art equipment supported by experienced specialists, locally and global.

Fashion Logistics

Customised supply-chain services for garment manufacturers, with value added services such as order sorting, pick & pack, PO tracking & management, buyers' consolidation, IT systems, etc.

Project Logistics

Dedicated expertise for customers involved in the construction and supply of large-scale industrial projects.

Forest Products

Vast experience in supporting customers in the fibre, timber, pulp and paper industries.

Retail Logistics

Complete supply-chain services for super-markets, department stores, express outlets, regional distributors, online shops, etc.

Emergency & Relief Logistics

Support for humanitarian efforts of governmental, non-governmental, and charitable organisations dealing with a wide range of local or regional emergencies.

To support clients in each of these sectors, Freight Links International offers customised solutions, such as:

- Material management solutions
- e-Fulfilment
- Multi-country consolidation gateway
- Store and call off
- Order management
- Vendor management
- Customer service



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